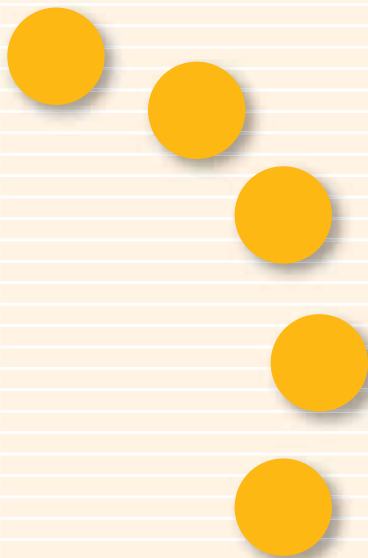




Performance
and competence
of the entrepreneurial group

- automatic control engineering
- switchgear and controlgear
- factory automation
- process control systems



Introduction

The Richter Steuerungstechnik GmbH in Kasendorf, Germany, was established 1987 and grew to a group of five independent companies within the last years.

This entrepreneurial group attained an international reputation for quality, reliability and know-how in planing and manufacturing of automatic control technique, switchgear and controlgear. These factors of performance are the basis for the core businesses "wastewater treatment" and "supplier of the mechanical engineering industry".

The Richter company is the ideal partner for automatic control engineering and technology. A flexible management of communication and engineering allows consideration for customers personalised solutions.

Contact us for your individual needs and profit from the cost advantages on the basis of high sales volumes and long term relationships of the entrepreneurial group.



Corporate objective

being better, cheaper and faster than anyone in this field

Better

- Consequent adherence to technological standards (DIN, ISO)
- Quality philosophy at all levels of the company.
- On schedule projects because of flexible capacity management

Faster

- Flexible management of communication and engineering Procedures
- Inter-company policies within our group

Cheaper

- Consistent effort to discover and realise cost saving potential
- i.e. based on high sales volumes and direct purchase of the components
- Modern Cost Control methods



Product range

Long-standing business relationships, realisation of internal synergies, experienced and highly motivated staff and a consequent orientation on factors of performances conducted to the customer satisfaction and to competitive advantages.

- Water treatment plants
- Diaphragm filter equipment
- Sewage plants
- Industrial solutions
- Energy distribution
- Energy cost management



Switchcabinets and controlgears

One part of the core business is supplying the mechanical engineering industry.
Plants are manufactured customised.



61 % mechanical engineering industry
23 % water treatment plants
9 % new customers
6 % others
1 % end users



Automation

is a very important factor in many industrial businesses, therefore, it is advantageous to work with experienced and innovative partners.

To maintain a high client satisfaction, an individual advisory service and the exclusive use of technically perfected and reliable high-tech components are guaranteed.

The range of performance contains the automation of existing conventional to high-tech switchgear. Processes can be proved on optimal automation and procedures can be defined. Details of the automation are prepared with CAD. The programming of the system configuration, the visualisation and the SPS are made by in-house specialists.

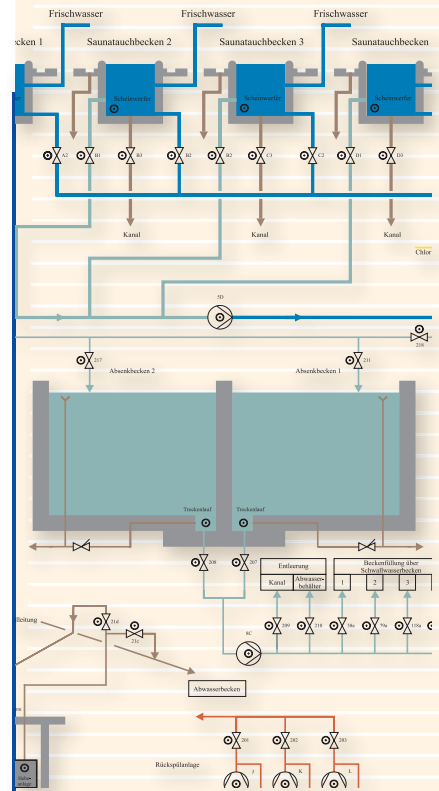
In order for an efficient communication management the documentation can be also done on data medium.



Process control systems

The modular display software can be adapted individually to different applications, to single or multi-position systems, technology and industrial sector neutral. The special emphasis is a unique transparent projecting on Microsoft Windows.

The process becomes clear:
Production data can be stored and can be displayed completely or in chosen fields.
Besides, it can be worked with the data continuously or per incident.



Corporate partners

Our international turnover underlines the quality of the Richter company. Besides, a permanent supply with new developments is guaranteed. Advanced and innovative solutions become real.



Quality and On-time delivery

Quality

The high customer satisfaction of the Richter group is based among other things on the high quality standard of the offered capital goods and services. Top quality is our guarantee at all levels of the company. Any after-sales queries are addressed immediately. The successful certifications of the Richter Steuerungstechnik GmbH and K+S Richter in DIN ISO 9001 underline that corporate philosophy.

On-time delivery

The immediate response to inquiries, the flexible working hours of the staff as well as the constant electronic supported monitoring of the product, results in on-time delivery in accordance with customer requirements.





Oriental Mandarin Hotel spa,
AOL - Time Warner Brother Building,
New York City - USA

References

The entrepreneurial group Richter attained an international reputation for supplying the mechanical engineering industry.

More references from our clients are available on request.

Industrial output

- Volkswagen Bratislava - Hungary
- Glass factory Waterford Crystal - Ireland
- ETC Riad - roofing membrane production
Rümmer - Saudi Arabia
- Filliroof Moscow - roofing membrane production
Rümmer - Russia

Sewage plants:

- automatic filter presses Moscow - Russia
- automatic filter presses Sao Paulo - Brazil
- automatic filter presses Cincarna - Slovenia

Leisure centres and public bath facilities

- Volkswagen leisure centre, Wolfsburg - Germany
- Caracalla thermal spa, Baden Baden - Germany
- Lohengrin thermal spa, Bayreuth - Germany
- Allerpark, Wolfsburg - Germany
- Parkhotel spa, Kenmare, Ireland
- Oriental Mandarin Hotel spa, New York City - USA
- Oriental Mandarin Hotel spa, Washington D.C. - USA

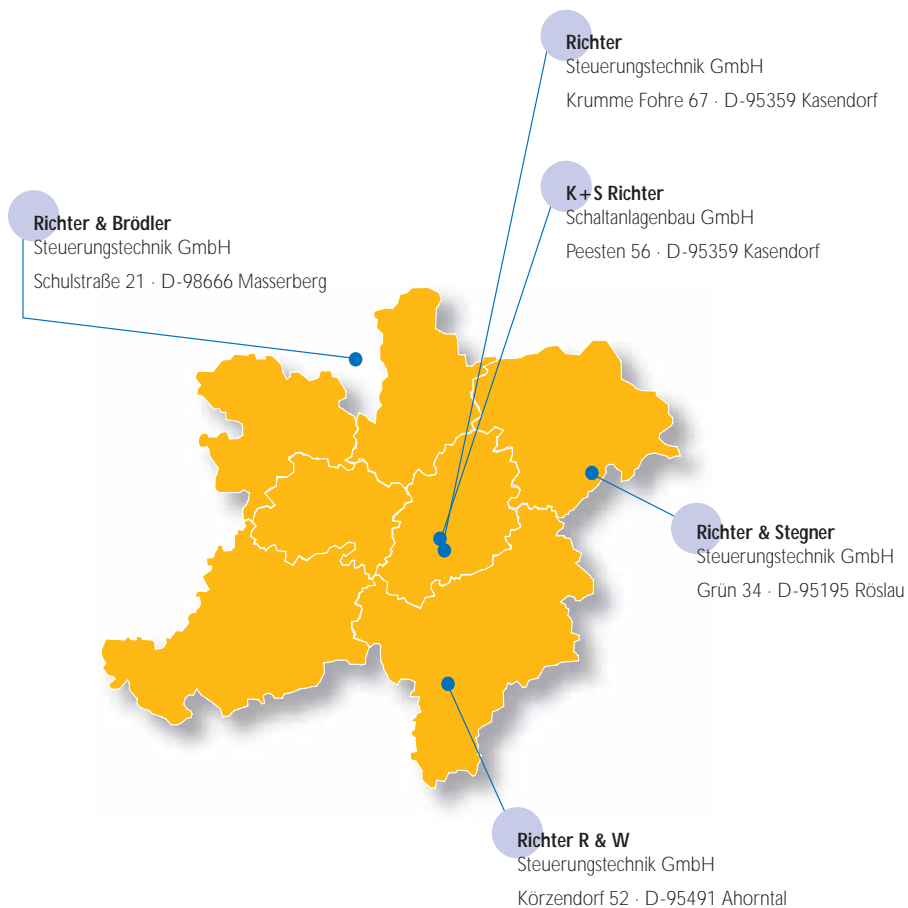
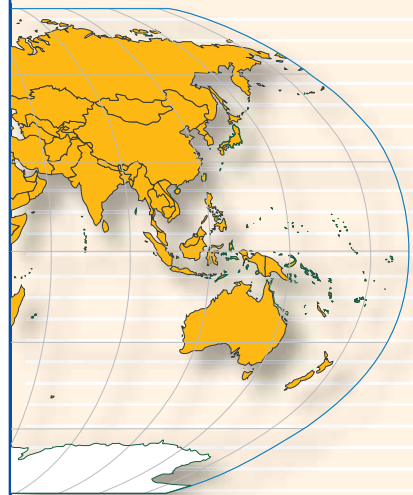


Site Locations & Employees

5 production plants with a total area space of 3400 metres square and an annual turnover of 15 million Euro.

Since January 1st, 2004 the entrepreneurial group is employed

- 8 engineers for electrical engineering
- 2 technicians in electrical engineering
- 6 head electricians
- 74 electricians
- 9 office staff
- 11 trainees





Richter
Steuerungstechnik GmbH
Krumme Fohre 67
D-95359 Kasendorf

Tel.: +49 (0) 92 28 / 99 92-0
Fax: +49 (0) 92 28 / 56 53
eMail: info@richter-gmbh.de



www.richter-gruppe.com

Managing director:
Mr. Michael Otte
Tel.: +49 (0) 92 28 / 99 92-13

Technical managers:
Mr. Josef Wagner Dipl.-Ing. (FH)
Tel.: +49 (0) 92 28 / 99 92-15